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UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

JOHNSON & JOHNSON and JOHNSON & JOHNSON CONSUMER COMPANIES, INC.,)))
Plaintiffs,) No. 07-CV-07061 (JSR)
V.)
THE AMERICAN NATIONAL RED CROSS, LEARNING CURVE INTERNATIONAL, INC., MAGLA PRODUCTS, LLC, WATER-JEL TECHNOLOGIES, INC., and FIRST AID ONLY, INC.,))))
Defendants.)

DECLARATION OF PHYLLIS S. WALLITT SUBMITTING EXHIBITS IN RESPONSE TO DEFENDANTS' COUNTER-STATEMENT OF UNDISPUTED MATERIAL FACTS

- I, Phyllis S. Wallitt hereby declare, under penalty of perjury, that the following is true:
- 1. I am member of the bar of this Court and an associate at the firm of Patterson Belknap Webb & Tyler LLP, attorneys for Plaintiffs in this action. I respectfully submit this declaration in support of Plaintiffs' Response to Defendants' Counter-Statement of Undisputed Material Facts.

2. Attached hereto are true and correct copies of the exhibits identified in following table:

Description
Excerpt of Deposition of Richard Biribauer, Nov. 9, 2007
Photographs of Light Stick
Photograph of Survival Wrap
Photograph of Latex Gloves

New York, New York on December 12, 2007.

Phyllis S. Wallit

Johnson & Johnson v. The American National Red Cross et al. Case No. 07-CV-07061 (JSR)

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Page 1
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            UNITED STATES DISTRICT COURT
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         FOR THE SOUTHERN DISTRICT OF NEW YORK
 4
     JOHNSON & JOHNSON, et al.,
 5
                       Plaintiffs,
 6
                                       ) Case No.
                  VS.
 7
                                         07 CIV 7061
     AMERICAN RED CROSS, et al.,
 8
                      Defendants.
 9
10
11
12
13
                 DEPOSITION OF RICHARD BIRIBAUER
14
                       New York, New York
15
                   Friday, November 9, 2007
16
17
18
19
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21
22
23
24
     Reported by:
     FRANCIS X. FREDERICK, CSR, RPR, RMR
25
     JOB NO. 13958
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Case 1:07-cv-07061-JSR Document 73 Filed 12/12/2007 Page 5 of 15 Page 2 November 9, 2007 9:30 a.m. Deposition of RICHARD BIRIBAUER, held at the offices of Patterson Belknap Webb & Tyler, 1133 Avenue of the Americas, New York, New York, pursuant to Notice, before Francis X. Frederick, a Certified Shorthand Reporter, Registered Merit Reporter and Notary Public of the States of New York and New Jersey.

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1	R. BIRIBAUER	P
2	Johnson & Johnson scripted across it, an	
3	earlier version appeared was used in the	
4	1800s as well.	
5	Q. Do you know on what product the	
6	version that you say was used in the 1800s	
7	appeared?	
8	A. No. I can't call to mind the	
9	speficic products.	
10	Q. Do you know if it's on one of the	
11	price lists that you have in your possession?	
12	A. Yes, I believe it's on the price	
13	list.	
14	Q. So it's your testimony that a	
15	version of the mark with the Greek red cross,	
16	Johnson & Johnson scripted through it, has	
17	been in use since the 1800?	
18	A. Yes. I believe that to be true.	
19	Q. Approximately what? 1880s, 1870s?	
20	A. Well, the red cross symbol, the	
21	red cross trademark, dates back to, based on	
22	the historical record I've seen, 1879 I	
23	believe.	
24	Q. And is it your testimony the red	

cross trademark which dates back to 1879

25

Page 66 1 R. BIRIBAUER covers this particular depiction of the red 3 cross emblem with Johnson & Johnson scripted 4 through it? 5 MS. SANCHEZ: Objection. 6 Α. There's obviously graphically a difference between the red cross mark as a 7 8 pure red cross and the red cross mark with 9 other matter added to it. And from a 10 trademark standpoint you would analyze it as 11 the genesis of their red cross mark and differentiate it from the version with the 12 13 Johnson & Johnson scripted across it. 14 Q. And are you saying that the mark 15 from the 1870s or 1880s covers that particular 16 depiction of the red cross emblem? 17 Α. No, I don't think it looks the 18 same. 19 MS. SANCHEZ: Wait, wait, wait. 20 Objection. Go ahead. 21 Α. Okay. 22 Does it have to look the same in 0. 23 order to --24 MS. SANCHEZ: Objection. 25 MR. METCALF: Can I finish my

Page 67 1 R. BIRIBAUER 2. question? 3 MS. SANCHEZ: Yeah. I thought you 4 were done. 5 MR. METCALF: No. DI 6 0. Does it have to look the same in order for the 1870 or 1880 trademark to cover 7 that particular depiction? 8 9 MS. SANCHEZ: Now it sounds like 10 you're being asked to give trademark 11 legal advice. And I would direct you not 12 to answer the question. 13 Α. I can describe the designs but I'm 14 not going to characterize it. 15 Well, you see a distinct Q. difference in the way they appear, correct? 16 17 MS. SANCHEZ: Objection. 18 Α. I mean, they are visually distinguishable. If you showed me a red cross 19 20 and a red cross with something else I could 21 visually separate the two. 22 (Biribaum Exhibit 7, document 23 bearing production numbers JJAR 00001470 24 through JJAR 00001471, marked for 25 identification as of this date.)

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JJARC00072941

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